

FY 2018 EXPENSE WORKSHEET

Fund	Budget Unit	Budget Unit Title	Account	Account Title	FY 16 Final Budget	FY 17 Current Actual	FY 17 Current Budget	FY 18 Requested Amount	Increase (Decrease)
100	7520	Economic Development	57.2090	WC Chamber of Commerce	\$20,680	\$10,340	\$20,680	\$20,680	\$0
					\$20,680	\$10,340	\$20,680	\$20,680	\$0

February 20, 2017

Re: Contract Request

Walton County Chairman and Commissioners,

The mission of the Walton County Chamber of Commerce is to serve the needs of its membership in order to advance the interest of Economic Development and enhance the quality of life for Walton County. We strive to make our community the very best place to live and do business. We appreciate your support of our programs and services.

In 2015, we produced a new marketing piece for Walton County, our new Walton County Community magazine, spotlighting business and residential living in our great county. We include an ad for the Walton County BOC in this publication as part of our contract with you. We are currently working on a new Walton County and cities map which we will have available mid-year 2017.

The funding as you will note on our attached 2016 budget represents about 6.5% of our total budget. Funds received from our cities and from the county allow us to keep updated new comer information, maps, visitor information and much more.

Again, we appreciate your support. Please contact me should you have any questions. Thank you!

Sincerely,



Teri H. Smiley, President



Chamber Funding Sources

Membership

City & County Contracts

Non-Due Revenue

Events, Publications and Sponsorships

Walton County Chamber of Commerce, Inc.
Profit & Loss Budget vs. Actual
 January through December 2016

02/17/17

Cash Basis

	Jan - Dec 16	Budget	% of Budget
Income			
44400 · Government Contracts			
44431 · Loganville	3,000.00	3,000.00	100.0%
44432 · Monroe	4,800.00	4,800.00	100.0%
44433 · Social Circle	0.00	1,500.00	0.0%
44434 · Walton County	20,680.00	20,680.00	100.0%
44435 · Development Authority	4,492.42	4,600.00	97.7%
Total 44400 · Government Contracts	32,972.42	34,580.00	95.4%
45000 · Investments			
45030 · Interest-Savings	11.51	300.00	3.8%
Total 45000 · Investments	11.51	300.00	3.8%
46400 · Other Types of Income			
46430 · Miscellaneous Revenue	0.00	5,000.00	0.0%
Total 46400 · Other Types of Income	0.00	5,000.00	0.0%
47200 · Program Income			
47230 · Membership Dues	133,181.75	130,000.00	102.4%
47236 · New Membership Accounts	18,177.50	26,000.00	69.9%
47260 · Membership Meetings	19,303.85	16,500.00	117.0%
47261 · Business Council	239.59	1,200.00	20.0%
47280 · Marketing & Communications	0.00	1,000.00	0.0%
47291 · Existing Industry Council	0.00	3,000.00	0.0%
47295 · Tourism Council	4,425.00	7,500.00	59.0%
Total 47200 · Program Income	185,557.69	185,200.00	100.2%
49000 · Special Events Income			
49010 · Annual Meeting	15,717.00	15,000.00	104.8%
49021 · Golf Tournament	27,383.00	28,500.00	96.1%
49050 · Business Expo	13,670.00	12,000.00	113.9%
49053 · Walton 5K & Half Marathon	9,180.00	19,000.00	48.3%
49055 · Walton Derby	15,875.00	22,000.00	72.2%
Total 49000 · Special Events Income	81,825.00	96,500.00	84.8%
Total Income	300,366.62	321,580.00	93.4%

Walton County Chamber of Commerce, Inc.
Profit & Loss Budget vs. Actual
 January through December 2016

02/17/17

Cash Basis

	Jan - Dec 16	Budget	% of Budget
Expense			
51000 · Program Expense			
50193 · Existing Industry Council	0.00	3,000.00	0.0%
51010 · Ambassadors	93.74	1,000.00	9.4%
51020 · Business Council	2,069.36	3,700.00	55.9%
51040 · Government Affairs	358.84	500.00	71.8%
51055 · Membership Meeting Expenses	14,419.39	15,000.00	96.1%
51057 · Marketing & Communications	1,836.35	5,000.00	36.7%
51060 · Membership Development	1,429.03	2,000.00	71.5%
51065 · Website Maintenance & Fees	3,344.67	4,000.00	83.6%
51095 · Tourism Council	5,443.88	8,500.00	64.0%
51100 · Walton Forward, Inc.	4,031.95	5,000.00	80.6%
Total 51000 · Program Expense	36,782.74	47,700.00	77.1%
52000 · Special Event Expenses			
52010 · Annual Meeting	14,875.60	11,000.00	135.2%
52020 · Business Expo	3,024.44	3,500.00	86.4%
52040 · Golf Tournament	5,561.62	6,500.00	85.6%
52053 · Walton 5K & Half Marathon Race	6,490.05	4,500.00	144.2%
52055 · Walton Derby	6,758.93	7,500.00	90.1%
Total 52000 · Special Event Expenses	36,710.64	33,000.00	111.2%
62100 · Contract Services			
62110 · Accounting Fees	2,190.75	2,500.00	87.6%
62150 · Outside Contract Services	300.00	800.00	37.5%
Total 62100 · Contract Services	2,490.75	3,300.00	75.5%
65000 · Office Expenses			
65005 · Bank & Credit Card Fees	3,605.58	4,000.00	90.1%
65007 · Building Expenses	708.50	3,000.00	23.6%
65010 · Dues & Registrations	6,068.98	6,000.00	101.1%
65015 · Equip Rental and Maintenance	2,698.00	4,800.00	56.2%
65016 · Board Meetings & Retreat	513.33	1,500.00	34.2%
65020 · Postage, Mailing Service	1,750.78	2,000.00	87.5%
65040 · Supplies	2,883.44	2,500.00	115.3%
65050 · Telephone	2,645.47	3,000.00	88.2%
65060 · Gifts	272.47	500.00	54.5%
Total 65000 · Office Expenses	21,146.55	27,300.00	77.5%
65100 · Other Types of Expenses			
65120 · Insurance - Liability, D and O	612.00	1,400.00	43.7%
65150 · General Liability Insurance	1,594.00	1,550.00	102.8%
65160 · Workers Comp. Insurance	846.03	800.00	105.8%
Total 65100 · Other Types of Expenses	3,052.03	3,750.00	81.4%

Walton County Chamber of Commerce, Inc.
Profit & Loss Budget vs. Actual
January through December 2016

	Jan - Dec 16	Budget	% of Budget
66000 · Payroll Expenses			
66020 · Office Salaries & Wages	159,458.52	157,075.00	101.5%
66025 · Employee Commissions	6,807.91	7,500.00	90.8%
66030 · Payroll Tax Expense	13,568.92	13,250.00	102.4%
66045 · Retirement Benefits	5,203.63	5,100.00	102.0%
66046 · Medical Reimbursement Plan	5,618.86	7,800.00	72.0%
66055 · Life Insurance Benefits	274.50	500.00	54.9%
66060 · Long Term Disability Benefits	1,369.13	1,300.00	105.3%
Total 66000 · Payroll Expenses	192,301.47	192,525.00	99.9%
68300 · Meetings and Travel			
68310 · Conference, Convention, Meeting	5,491.65	8,000.00	68.6%
68320 · Travel	1,515.13	5,000.00	30.3%
Total 68300 · Meetings and Travel	7,006.78	13,000.00	53.9%
Total Expense	299,490.96	320,575.00	93.4%
Net Income	875.66	1,005.00	87.1%

**Walton County Chamber of Commerce
2017 Board of Directors**

Braswell, Terri	ReMax Preferred	3910 Highway 81 S	Loganville, GA 30052 404-202-3501	2016-2018 Term
Baker, Tammy	Jennings & Associates	208 Brookstone Place	Social Circle, GA 30025 770-464-9656	2016-2018 Term
Ellerbee, Sean	Allstate - Ellerbee Agency	155 Bankers Blvd Building F, Suite 100	Monroe, GA 30655 770-207-4780	2015-2017 Term
Elliott, Ammie	BB&T	4644 Hwy 78	Loganville, Georgia 30052	2015-2017 Term
Givens, Ginny	Ginny's Custom Embroidery	3096 Fannie Thompson	Monroe, GA 30656 678-635-5269	2017- 2019 Term
Griffin, Dawn	Liberty First Bank	2151 W Spring Street	Monroe, GA 30655 770-207-3000	2016-2018 Term
Ivie, Kathy	Walton EMC	P.O. Box 260	Monroe, GA 30655 770-267-2505	2017- 2019 Term
Johnson, Michael	Clearview Regional Medical Ctr	1901 W Spring Street P.O. Box 1346	Monroe, GA 770-267-8461	2016-2018 Term
Park, Renee	Tapp Plumbing	2121 Rock Court	Loganville, GA 30052 678-618-0498	2017 -2019 Term
Pearson, Lisa	Pinnacle Bank	112 N Cherokee Road	Social Circle, GA 30025 770-464-3316	2015-2017 Term
Price, Tony	Tim Stewart Funeral Home	209 S Hammond Drive	Monroe, GA 30655 770-267-2594	2015-2017 Term
Shannahan, Melissa	Shannahan Law Firm	1901 W Spring St.	Monroe, GA 30655 770-466-6840	2017 - 2019 Term
Souther, Patti	State Farm Insurance	PO Box 1130	Monroe, GA 30655 770-267-9999	2015-2018 Term
Toole, Brock	Wal-Mart Supply Chain	655 Unisia Drive	Monroe, GA 30655 770-266-4800	2017 - 2019Term
Ex-Officio Board Members				
Reid, Lenzy	Athens Technical College	212 Bryant Road	Monroe, GA 30655 770-207-4080	
Blackstone, Mayor Ashley	City of Between	PO Box 46	Monroe, GA 30655 770-309-6680	

**Walton County Chamber of Commerce
2017 Board of Directors**

Dally, Mayor Hal	City of Social Circle	PO Box 310	Social Circle, GA 30025 770-464-2380
Guthrie, Mayor Jimmy	City of Good Hope	P.O. Box 10	Good Hope, GA 30641 770-267-6577
Franklin, Nathan	Walton County Board of Education	200 Double Springs Rd	Monroe, GA 30656 770-266-4520
Short, Shane	Development Authority of Walton County	PO Box 89	Monroe, GA 30655 770-266-6594
Lee, Mayor Lamar	City of Walnut Grove	2581 Leone Avenue	Loganville, GA 30052 770-787-0046
Little, Kevin	Walton County Board of Commissioners	303 S Hammond, Suite 330	Monroe, GA 30655 770-267-1301
McGhee Dr. Todd	Social Circle City Schools	147 Alcova Drive	Social Circle, GA 30025 770-464-2731
Curry, Dan Mayor	City of Loganville	P.O. Box 39	Loganville, GA 30052 770-466-1165
Thompson, Mayor Greg	City of Monroe	PO Box 1249	Monroe, GA 30655 770-267-7536
Nicholson, Billy	George Walton Acamey	One Bulldog Drive	Monroe, GA 30655 770-267-7578
Dolan, Dan	George Walton Academy	One Bulldog Drive	Monroe, GA 30655 770-267-7578
Monda, Doug	Loganville Christian Academy	2575 Highway 81	Loganville, Ga 30052 770-554-9888
Krawczyk, Sadie	Monroe DDA	P.O. Box 581	Monroe, GA 30655 770-266-5331
Peters, Kristy	City of Loganville	P.O. Box 39	Loganville, GA 30052 770-267-1165
Haney, Tim	Social Circle Better Home Town		Social Circle, GA 30025
Rep. Bruce Williamson	PO Box 430	Monroe, GA 30655	770-267-2566
Senator Bill Cowsert	PO Box 512	Athens, GA 30603	706-543-7700
Senator Burt Jones	PO Box 767	Jackson, GA 30233	404-656-0082
Rep. Tom Kirby	PO Box 1416	Loganville, GA 30052	404-656-0177